

HGACBuy Solicitation: AO04-26
Response Pricing Form

Respondent:		Model 1 Commercial Vehicles, Inc.					
Catalog Pricing				Other Pricing			
Type of Equipment, Options, or Services	Manufacturer	Manufacturer MSRP/List Price Book Name (<u>List price book SHALL be included separately, in proposal response</u>)	Point of Purchase Percentage Discount-Off-List	Description	Manufacturer	STANDARD Pricing (e.g. extended warranties, installation cost/hour, etc.)	Point of Purchase Discount-Off-Standard Pricing
* This form shall be completed in its entirety and submitted in its original Excel format (no PDF)							
* Respondent shall describe the catalog / list price book submitted on this form and show the discount off list that will be applied at the time of purchase (list pricing shall NOT be priced here, but separately)							
* Respondent shall use this form to price additional items or services not found on the manufacturers' catalog/list price books (under the "Other Pricing" columns)							
* Respondent may add as many lines as is needed, and may use supplemental pricing documents (which shall be noted on this form)							
Example							
Street Sweepers	ABC Manufacturing, Inc.	ABC Manufacturing 2025 List Pricing Guide, V1.1	7.00%	Extended Warranty (4-year extended drivetrain, hydraulics, and hopper coverage)	ABC Manufacturing, Inc.	\$1,000	10.00%
Low Floor Shuttle Buses / Cutaway Buses	ARBOC Specialty Vehicles	AO04-26 Base Offering Prices	10.00%				
Minivans	BraunAbility	AO04-26 Base Offering Prices	10.00%				
Vans	Forest River Van	AO04-26 Base Offering Prices	10.00%				
Low Floor Vans	Frontrunner	AO04-26 Base Offering Prices	10.00%				
Shuttle Buses / Cutaway Buses	Glaval Bus	AO04-26 Base Offering Prices	10.00%				
Shuttle Buses / Cutaway Buses	Greech Motors	AO04-26 Base Offering Prices	10.00%				
Trolley	Hometown Trolley	AO04-26 Base Offering Prices	10.00%				
Vans	LA West	AO04-26 Base Offering Prices	10.00%				
Specialty Vehicles	Mobile Specialty Vehicles	AO04-26 Base Offering Prices	10.00%				
Vans	MobilityTRANS	AO04-26 Base Offering Prices	10.00%				
Shuttle Buses / Cutaway Buses	Starcraft Bus	AO04-26 Base Offering Prices	10.00%				
Shuttle Buses / Cutaway Buses	Startrans Bus	AO04-26 Base Offering Prices	10.00%				
Airport Support Vehicles	Wright Industries	AO04-26 Base Offering Prices	10.00%				